

Webinar Resource Kit

# Al Prompting 101

June 11, 2025

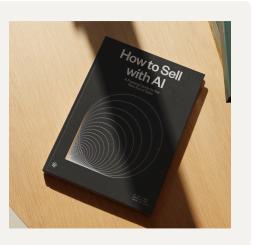
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## **Referenced During the Webinar**

- □ Join the Apollo Community
- Samuel's full ChatGPT transcript
- U Webinar Transcript
- Apollo Labs

How to Sell with AI: A Practical Guide for the New Era of Sales is the latest full-length guide from Apollo.

Learn how to prompt, where and when to use Al when selling, how to build your own Al-assisted SDR, and more. <u>Read it for free.</u>



## Apollo Al Prompting How-to's

- Overview for Apollo Al Power-Ups
- How to Use Al Prompts in Apollo
- □ <u>AI Prompt Best Practices</u>
- Step-by-step: How to use AI for research & message personalization
- How to Use Custom Dynamic Variables
- Configure the Content Center to Optimize Apollo AI

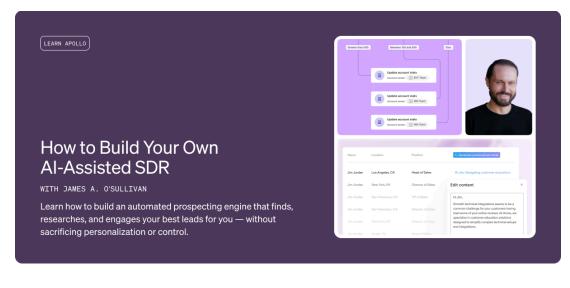
#### **Prompting & Templates**

- How to Write Better AI Prompts for Prospecting
- Check out our AI Prompt Template Library

Learn more about these award-winning AI prompt templates:

- Find Product & Industry Insights Your CRM Can't Show You
- □ <u>Winning the Timing Game: How One CEO Uses AI to Spot Deals Early</u>
- The FOMO-Driving AI Prompt that Landed a \$72K Deal Overnight

## Free Courses: How to use AI in Apollo



How to Build Your Own AI-Assisted SDR

How to Use AI Prompts for Prospecting

### How to get help & training on Apollo

- When logged into Apollo, click on the question mark on the bottom right. From there you can find resources, submit a support ticket, or chat with support.
- Find your answers in the Apollo Knowledge Base
- Submit a support request <u>here</u>.
- Check out our extensive training library in <u>Apollo Academy</u>.

Need basic Apollo training? Join one of our <u>daily live webinars</u>. (Must have an Apollo account and log in to access.)